

# PRODUCT DISCLOSURE SHEET



Dear Customer,

This Product Disclosure Sheet (PDS) provides you with key information on **Supplier Finance** **United Overseas Bank (Malaysia) Bhd**

Other customers have read this PDS and found it helpful; **you should read it too.**

Date:

## Know Your Supplier Finance

Supplier Finance (SF) financing includes both pre and post shipment financing where the Bank assists buyer (Anchor) to provide financing to their recommended suppliers for the sale of goods and services. SF allows the buyer (Anchor) to offer their suppliers pre shipment financing and early payment of their post shipment invoices.

The main features of this product are as follows:

- SF is available to finance the supplier's local sales and/or export. The underlying trade may involve goods or services.
- Pre shipment financing will be with recourse to the supplier while post shipment financing can be on with or without recourse to the supplier.
- For foreign currency denominated SF, the financing rate is pegged to the Bank's prevailing Foreign Currency Effective Cost of Fund (COF) plus a Margin, determined at facility structuring stage\*\*.
- For RM denominated SF, the financing rate is pegged to the Bank's prevailing Ringgit Effective Cost of Fund (COF) / Base Lending Rate (BLR) plus a Margin, determined at facility structuring stage\*\*.

## Know Your Obligations

Interest / Discount Charge may be collected upfront at the point of financing or collected in-arrears at the point of settlement and is calculated as follows:

$$\frac{[\text{Financing Value} \times \text{Interest/ Discounting Rate (Reference Rate + Margin)} \times \text{Discounting Period}]}{(360 \text{ or } 365) \times 100}$$

Purchase Price = Financing Value – Discount Charge

For this SF **as an illustration**:

- Your Financing Value: RM 500,000
- Your Interest/ Discounting Rate: 6.57% (BLR\*) + 1.25% (Margin)
- Your Discounting Period: 90 days
- Your Interest/ Discount Charge: RM 9,641.10

If Interest is collected in arrears, in **total** you will pay **RM 509,641.10** on the maturity date

If Discount Charge is collected upfront, in **total** you will receive Purchase Price **RM 490,358.90** on purchase date

### It is your responsibility to:



Read and understand the **key terms** in the **Bank's standard Application Form** before you sign it



For **pre shipment and post shipment with recourse** structure, to **repay the Bank** in the event of non-payment from the Buyer  
For **SF without recourse** structure, the Bank will **pursue payment from the Buyer unless there is any breach of terms and conditions** by you under the SF Agreement



Ensure you can afford to **pay a higher SF amount** if BLR / COF rises



**Contact us immediately**, if there is any delay on the part of the Buyer to pay the sale or export proceeds on maturity date

\*BLR is a variable financing rate published by the Bank and may change from time to time. Any increase in the BLR will result in higher repayment amount.

### You also have to pay the following fees and charges:

Interest/Discount Charge	As mentioned above
Stamp Duty	As per Stamp Duty Act 1949 (Revised 1989)

## You also have to pay the following fees and charges:

<b>Other Charges</b>	Please refer to our Letter of Offer and the Bank's Corporate website at <a href="http://www.uob.com.my">www.uob.com.my</a> for details
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Effective 1 October 2025, the above trade related charges will be subject to an 8% Service Tax (SST), or any prevailing rate by the Malaysian Government, and will be payable by you, where applicable.

Note: The Bank may revise the commission, interest rate, fee and charges from time to time, subject to the Bank giving you advance notice of 21 days.

## Know Your Risks

What happens if you fail to fulfil your obligations?

- If the sale/ export proceeds are not received from the Buyer by the maturity date, the SF will be classified as past due.
- An additional Discount Charge/ Interest at a prescribed rate as indicated in the SF Agreement will be imposed on the SF financing value remaining outstanding\*\*.
- Any past due SF may hinder further drawdown on your SF Facility and other facilities with the Bank.
- For pre shipment and post shipment with recourse structure, if the past due SF remains unpaid after 3 months, your facilities with the Bank will be classified as non-performing.
- For pre shipment and post shipment with recourse structure, the Bank has the right to set-off any credit balances in your account(s) against the past due SF following prior notification of 7 days to you.
- For post shipment without recourse structure, the Bank shall pursue payment from the Buyer if the sale or export proceeds are not received by the maturity date.
- The Bank may exercise its rights and start its recovery process/ legal action against you.

## Other Key Terms

- You will need to have an approved SF Facility with the Bank and application must be made in the Bank's standard Application Form, duly completed and signed by your authorised signatory/ies.
- Each application must be accompanied by the supporting documents as prescribed in the Application Form/ SF Agreement.
- Please inform us of any changes in your contact details to ensure that all correspondences reach you in a timely manner.

## Avenue for Redress or Assistance

- If you have difficulties in making settlement, please contact the Bank earliest possible to discuss settlement alternatives. You may contact your UOB Account Relationship Manager or send an E-mail to us at [uobcustomerservice@uob.com.my](mailto:uobcustomerservice@uob.com.my) or contact us at the numbers below.
- Alternatively, you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK). AKPK has been established by Bank Negara Malaysia to provide free services on money management, credit counselling, financial education and debt restructuring for individuals. You can contact AKPK at Level 5 & 6, Menara Bumiputra Commerce, Jalan Raja Laut, 50350 Kuala Lumpur (Tel: 03-26167766 or E-mail at [enquiry@akpk.org.my](mailto:enquiry@akpk.org.my)).

\*\*Note: subject to Bank's credit assessment.

If you have any questions or require assistance on your SF facility, you can:



Call us at

Kuala Lumpur +6 03-26128 121  
Penang +6 04-2402 121  
Johor Bahru +6 07-2881 121  
Kuching +6 082-287 121  
Kota Kinabalu +6 088-477 121



Visit us at the nearest  
UOB branch



Email us at

[uobcustomerservice@uob.com.my](mailto:uobcustomerservice@uob.com.my)



Log on to

<https://www.uob.com.my/business/trade/index.page>

The information provided in this disclosure sheet is valid as at January 2026 and is subject to change from time to time.