

<p><b>PRODUCT DISCLOSURE SHEET</b></p> <p>(Read this Product Disclosure Sheet before you decide to apply for uFACTOR (FACTORING). Be sure to also read the terms in the Letter of Offer. Seek clarification from your institution if you do not understand any part of this document or the general terms).</p>	<p><b>uFACTOR (FACTORING)</b></p> <p><b>Date:</b></p>
<p><b>1. What is this product about?</b></p>	
<p>Factoring is the purchase of invoices/ bills raised by a Seller (our client) on approved Buyers (client's customer) and in consideration of this purchase, UOBM fund/ prepay/ discount the qualified invoices/ bills.</p>	
<p><b>2. What are the main features of this product?</b></p>	
<ul style="list-style-type: none"> <li>• UOBM purchase invoices /trade receivables to relief your working capital needs.</li> <li>• Sales Ledger Maintenance involving the tracking of receivables on invoice by invoice basis for each approved Buyer</li> <li>• Monitoring/ collections of Receivables</li> <li>• Debtors assessment / Credit Protection is limited to Protracted default, including buyer insolvency and in specific cases default due to country risk scenario (only applicable for Factoring Without Recourse)</li> </ul>	
<p><b>3. How is interest calculated?</b></p>	
<p>Interest is calculated as follows:</p> $\frac{[\text{Advance Payment Amount} \times \text{Discount Charge ( ECOF or BLR + Margin) } \times \text{Tenor} ]}{(365 \text{ or } 360) \times 100}$	
<p><b>4. How do I apply for this product?</b></p>	
<ul style="list-style-type: none"> <li>• You will need to have an approved Factoring Facility with the Bank and application must be made in the Bank Standard Application form.</li> <li>• Drawdown of the facility is subject to completion of schedule debts submission together with supporting documents and signed by your authorised signatory/ies.</li> </ul>	
<p><b>5. What are my obligations?</b></p>	
<ul style="list-style-type: none"> <li>• Submission of valid invoice(s) and other related documents ahead of the intended drawdown date.</li> <li>• Submission of monthly aging report for debtor(s).</li> </ul>	
<p><b>6. What if I fail to fulfil my obligations?</b></p>	
<ul style="list-style-type: none"> <li>• Non completion of valid documentation will result in rejection of your application.</li> <li>• In the event of non-payment from the Buyer on the maturity date, the loan will be classified as past due and default interest at BLR + 3.5% p.a. will be imposed</li> <li>• The Bank may exercise its rights and start its recovery process/ legal action following non-payment from the Buyer</li> <li>• Your Factoring Facility along with any other facilities with the Bank may be recalled.</li> </ul>	
<p><b>7. What are the major risks?</b></p>	
<p>The Bank will only undertake to finance up to 80% of the invoice and you will need to bear the Buyer's non-payment risk for the remaining balance.</p>	

<b>8. What are the fees and charges I have to pay?</b>		
	<b>Recourse</b>	<b>Non-Recourse (With or Without Credit Protection)</b>
Service Charge	0.1% - 1.0% on invoice value, subject to monthly minimum of RM500.00	0.35% - 1.25% on invoice value, subject to monthly minimum of RM1,000.00
Other Charges	Please refer to our Letter of Offer and the Bank's Corporate website at <a href="http://www1.uob.com.my">www1.uob.com.my</a> for details	

Note: The Bank may revise the commission, interest rate, fee and charges from time to time at its absolute discretion, subject to the Bank giving you advance notice of 21 days.

**9. What do I need to do if there are changes to my contact details?**

It is important that you inform us of any change in your contact details to ensure that all correspondences reach you in a timely manner. Please inform us of any change in your contact details at the nearest UOBM branch or our Business Banking Service Center or contact your UOBM Account Relationship Manager.

**10. Where can I get assistance and redress?**

- If you have difficulties in making settlement, please contact the Bank earliest possible to discuss settlement alternatives. You may contact your UOBM Account Relationship Manager or send an E-mail to us at [uobcustomerservice@uob.com.my](mailto:uobcustomerservice@uob.com.my) or contact us at Tel No. Kuala Lumpur 603 - 2612 8121; Penang 604 - 2401 121; Johor Bahru 607 - 2881 121; Kuching 082 - 287 121 or Kota Kinabalu 088 - 477 121
- Alternatively you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK), an agency established by Bank Negara Malaysia to provide free services on money management, credit counselling and debt restructuring for individual. You can contact AKPK at Maju Junction Mall, Tingkat 8, 1001 Jalan Sultan Ismail, 50250 Kuala Lumpur (Tel: 03-26167766 or E-mail at [enquiry@akpk.org.my](mailto:enquiry@akpk.org.my))
- If you wish to complain on the products or services provided by the Bank, you may E-mail us at [uobcustomerservice@uob.com.my](mailto:uobcustomerservice@uob.com.my) or contact us at Tel No. Kuala Lumpur 603 - 2612 8121; Penang 604 - 2401 121; Johor Bahru 607 - 2881 121; Kuching 082 - 287 121 or Kota Kinabalu 088 - 477 121
- If your query or complaint is not satisfactorily resolved by us, you may contact Bank Negara Malaysia LINK or TELELINK at Block D, Bank Negara Malaysia, Jalan Dato' Onn, 50480 Kuala Lumpur (Tel: 1-300-88-5465; Fax: 603 - 2174 1515; E-mail at [bnmtelelink@bnm.gov.my](mailto:bnmtelelink@bnm.gov.my))

**11. Where can I get further information on the product?**

- Should you require additional information on our products, please visit us at the nearest UOBM Branch or E-mail us at [businessbanking.servicecentre@uob.com.my](mailto:businessbanking.servicecentre@uob.com.my) or logon to [www1.uob.com.my](http://www1.uob.com.my) for more info.
- If you have any enquiries, please call our UOBM Business Banking Service Center at Kuala Lumpur 603 - 2616 6800; Penang 604 - 2626 800; Johor Bahru 607 - 2236 800; Kuching 082 - 236 820; Kota Kinabalu 088 - 246 820

The information provided in this disclosure sheet is valid as at September 2018 and is subject to change at the Bank's discretion from time to time.

**To: UNITED OVERSEAS BANK (MALAYSIA) BHD (271809K)**

I/We hereby acknowledge receipt of the above Product Disclosure Sheet

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 Authorized Signatory & Company Stamp  
 Date: