

<p><b>PRODUCT DISCLOSURE SHEET</b></p> <p>(Read this Product Disclosure Sheet before you decide to apply for Dealer Finance. Be sure to also read the terms in the Letter of Offer. Seek clarification from UOBM if you do not understand any part of this document or the general terms).</p>	<p><b>DEALER FINANCE</b></p> <p>Date:</p>
<p><b>1. What is this product about?</b></p>	
<p>Dealer Finance (DF) is a form of financing in which the Bank provides financing for distributors/dealers (Buyers) of a major exporter or manufacturer (Anchor) for an agreed period, to cover the holding of the goods and realization of funds from receivables from the sales of goods to a retailer or end-customer.</p>	
<p><b>2. What are the main features of this product?</b></p>	
<ul style="list-style-type: none"> <li>• DF is available to finance Buyers' purchases of goods/products from the Anchor. Financing can be on without or limited recourse to the Anchor, depending on the agreement between the bank and the Anchor.</li> <li>• DF is denominated in the currency of the invoices financed.</li> <li>• For foreign currency denominated DF, the financing rate is pegged to the Bank's prevailing Foreign Currency Effective Cost of Fund (COF) plus a Margin, determined at facility structuring stage.</li> <li>• For RM denominated DF, the financing rate is pegged to the Bank's prevailing Ringgit Effective Cost of Fund (COF)/Base Lending Rate (BLR) plus a Margin, determined at facility structuring stage.</li> <li>• Financing Tenor is in accordance with the buyer asset conversion cycle or remaining credit term, determined at facility structuring stage.</li> <li>• Early repayment is allowed with interest imposed up to the early repayment date.</li> </ul>	
<p><b>3. How is interest calculated?</b></p>	
<p>Financing Interest is computed using the below formula.</p> <div style="border: 1px solid black; padding: 10px; margin: 10px auto; width: fit-content;"> <math display="block">\frac{\text{Financing Value} \times \text{Financing Rate} \times \text{Financing Period}}{(360 \text{ or } 365) \times 100}</math> </div> <p>Interest may be collected upfront at the point of financing or collected in-arrears at the point of settlement.</p>	
<p><b>4. How do I apply for this product?</b></p>	
<ul style="list-style-type: none"> <li>• You will need to have an approved DF Facility with the Bank and application must be made in the standard Application Form, duly completed and signed by your authorised signatory/ies.</li> <li>• Each application must be accompanied by supporting documentation (e.g. Invoices, transport documents, etc.) evidencing the underlying trade transaction.</li> </ul>	
<p><b>5. What are my obligations?</b></p>	
<p>To make full repayment no later than the maturity of the DF.</p>	
<p><b>6. What if I fail to fulfil my obligations?</b></p>	
<ul style="list-style-type: none"> <li>• The DF will be classified as past due if not fully repaid on its maturity..</li> <li>• Default interest at a prescribed rate as indicated in the Letter of Offer will be imposed on the DF principal amount outstanding (not applicable for SME).</li> <li>• Any past due DF may hinder further drawdown on your DF Facility and other facilities with the Bank.</li> <li>• If the past due DF remains unpaid after 3 months, your facilities with the Bank will be classified as non-performing.</li> <li>• The Bank has the right to set-off any credit balances in your account(s) against the past due DF following prior notification of 7 days to you.</li> <li>• Your DF Facility along with any other facilities with the Bank may be recalled.</li> </ul>	

- The Bank may exercise its rights and start its recovery process/ legal action.

**7. What are the major risks?**

BLR is a financing rate published by the Bank and may change from time to time. Any increase in the BLR will result in higher repayment amount.

**8. What are the fees and charges I have to pay?**

Description	Rate of Charge
Interest	At Effective Cost of Funds/Base Lending Rate + Margin
Stamp Duty As per Stamp Duty Act 1949 (Revised 1989)	Stamp Duty As per Stamp Duty Act 1949 (Revised 1989)
Other Charges	Please refer to our Bank's Corporate website at <a href="http://www1.uob.com.my">www1.uob.com.my</a> for details

Note: The Bank may revise the commission, interest rate, fee and charges from time to time at its absolute discretion, subject to the Bank giving you advance notice of 21 days.

**9. What do I need to do if there are changes to my contact details?**

It is important that you inform us of any change in your contact details to ensure that all correspondences reach you in a timely manner. Please inform us of any change in your contact details at the nearest UOBM branch or our Business Banking Service Center or contact your UOBM Account Relationship Manager.

**10. Where can I get assistance and redress?**

- If you have difficulties in making settlement, please contact the Bank earliest possible to discuss settlement alternatives. You may contact your UOBM Account Relationship Manager or send an E-mail to us at [uobcustomerservice@uob.com.my](mailto:uobcustomerservice@uob.com.my) or contact us at Tel No. Kuala Lumpur 603 - 2612 8121; Penang 604 - 2401 121; Johor Bahru 607 - 2881 121; Kuching 082 - 287 121 or Kota Kinabalu 088 - 477 121
- Alternatively you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK), an agency established by Bank Negara Malaysia to provide free services on money management, credit counselling and debt restructuring for individual. You can contact AKPK at Maju Junction Mall, Tingkat 8, 1001 Jalan Sultan Ismail, 50250 Kuala Lumpur (Tel: 03-26167766 or E-mail at [enquiry@akpk.org.my](mailto:enquiry@akpk.org.my))
- If you wish to complain on the products or services provided by the Bank, you may E-mail us at [uobcustomerservice@uob.com.my](mailto:uobcustomerservice@uob.com.my) or contact us at Tel No. Kuala Lumpur 603 - 2612 8121; Penang 604 - 2401 121; Johor Bahru 607 - 2881 121; Kuching 082 - 287 121 or Kota Kinabalu 088 - 477 121
- If your query or complaint is not satisfactorily resolved by us, you may contact Bank Negara Malaysia LINK or TELELINK at Block D, Bank Negara Malaysia, Jalan Dato' Onn, 50480 Kuala Lumpur (Tel: 1-300-88-5465; Fax: 603 - 2174 1515; E-mail at [bnmtelelink@bnm.gov.my](mailto:bnmtelelink@bnm.gov.my))

**11. Where can I get further information on the product?**

- Should you require additional information on our products, please visit us at the nearest UOBM Branch or E-mail us at [businessbanking.servicecentre@uob.com.my](mailto:businessbanking.servicecentre@uob.com.my) or logon to [www1.uob.com.my](http://www1.uob.com.my) for more info.
- If you have any enquiries, please call our UOBM Business Banking Service Center at Kuala Lumpur 603 - 2616 6800; Penang 604 - 2626 800; Johor Bahru 607 - 2236 800; Kuching 082 - 236 820; Kota Kinabalu 088 - 246 820

The information provided in this disclosure sheet is valid as at May 2020 and is subject to change at the Bank's discretion from time to time.

To: **UNITED OVERSEAS BANK (MALAYSIA) BHD ((271809K)**

I/We hereby acknowledge receipt of the above Product Disclosure Sheet

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 Authorized Signatory & Company Stamp  
 Date: