

<p><b>PRODUCT DISCLOSURE SHEET</b></p> <p>(Read this Product Disclosure Sheet before you decide to apply for Supplier Finance. Be sure to also read the terms in the Letter of Offer. Seek clarification from UOBM if you do not understand any part of this document or the general terms).</p>	<p style="text-align: center;"><b>SUPPLIER FINANCE</b></p> <p>Date: _____</p>
<p><b>1. What is this product about?</b></p>	
<p>Supplier Finance (SF) financing includes both pre and post shipment financing where the bank assists buyer (Anchor) to provide financing to their recommended suppliers for the sale of goods and services. SF allows the buyer (Anchor) to offer their suppliers pre shipment financing and early payment of their post shipment invoices.</p>	
<p><b>2. What are the main features of this product?</b></p>	
<ul style="list-style-type: none"> <li>• SF is available to finance the supplier's local sales and/or export. The underlying trade may involve goods or services.</li> <li>• Pre shipment financing will be with recourse to the supplier while post shipment financing can be on with or without recourse to the supplier.</li> <li>• SF is denominated in the currency of the invoices financed/purchased.</li> <li>• For foreign currency denominated SF, the financing rate is pegged to the Bank's prevailing Foreign Currency Effective Cost of Fund (COF) plus a Margin, determined at facility structuring stage.</li> <li>• For RM denominated SF, the financing rate is pegged to the Bank's prevailing Ringgit Effective Cost of Fund (COF)/Base Lending Rate (BLR) plus a Margin, determined at facility structuring stage.</li> </ul>	
<p><b>3. How is interest calculated?</b></p>	
<p>Interest/Discount charge can be collected upfront or in arrears, interest is calculated as follows:</p> <p>Interest/Discount charge formula :</p> $\frac{[\text{Financing Value} \times \text{Interest/Discounting Rate (FC ECOF or COF/BLR + Margin)} \times \text{Interest/Discounting Period}]}{(360 \text{ or } 365) \times 100}$	
<p><b>4. How do I apply for this product?</b></p>	
<ul style="list-style-type: none"> <li>• You will need to have an approved SF Facility with the Bank and application must be made in the standard Application Form, duly completed and signed by your authorised signatory/ies.</li> <li>• Each application must be accompanied by the supporting documents as prescribed in the Application Form/SF Agreement.</li> </ul>	
<p><b>5. What are my obligations?</b></p>	
<p>For pre shipment and post shipment with recourse structure, to repay the Bank in the event of non-payment from the Buyer. For SF without recourse structure, the Bank will pursue payment from the Buyer unless there is any breach of terms and conditions by you under the SF Agreement.</p>	
<p><b>6. What if I fail to fulfil my obligations?</b></p>	
<ul style="list-style-type: none"> <li>• If the sale or export proceeds are not received from the Buyers by the maturity date, the SF will be classified as past due.</li> <li>• Payment Default Fee/Interest at a prescribed rate as indicated in the SF Agreement will be imposed on the SF financing value remaining outstanding.</li> <li>• Any past due SF may hinder further drawdown on your SF Facility and other facilities with the Bank.</li> <li>• For pre shipment and post shipment with recourse structure, if the past due SF remains unpaid after 3 months, your facilities with the Bank will be classified as non-performing.</li> <li>• For pre shipment and post shipment with recourse structure, the Bank has the right to set-off any credit balances in your account(s) against the past due SF following prior notification of 7 days to you.</li> <li>• For post shipment without recourse structure, the Bank shall pursue payment from the Buyer if the sale or export proceeds are not received by the maturity date.</li> <li>• The Bank may exercise its rights and start its recovery process/ legal action.</li> </ul>	

**7. What are the major risks?**

Under the SF with recourse structure, you will still bear the Buyer's non-payment risk in case of non-payment on maturity date. For SF without recourse structure, the Bank bears the Buyer's non-payment risk.

**8. What are the fees and charges I have to pay?**

Description	Rate of Charge
Interest	At Effective Cost of Funds/Base Lending Rate + Margin
Stamp Duty	As per Stamp Duty Act 1949 (Revised 1989)
Other Charges	Please refer to our Bank's Corporate website at <a href="http://www1.uob.com.my">www1.uob.com.my</a> for details

Note: The Bank may revise the commission, interest rate, fee and charges from time to time at its absolute discretion, subject to the Bank giving you advance notice of 21 days.

**9. What do I need to do if there are changes to my contact details?**

It is important that you inform us of any change in your contact details to ensure that all correspondences reach you in a timely manner. Please inform us of any change in your contact details at the nearest UOBM branch or our Business Banking Service Center or contact your UOBM Account Relationship Manager.

**10. Where can I get assistance and redress?**

- If you have difficulties in making settlement, please contact the Bank earliest possible to discuss settlement alternatives. You may contact your UOBM Account Relationship Manager or send an E-mail to us at [uobcustomerservice@uob.com.my](mailto:uobcustomerservice@uob.com.my) or contact us at Tel No. Kuala Lumpur 603 - 2612 8121; Penang 604 - 2401 121; Johor Bahru 607 - 2881 121; Kuching 082 - 287 121 or Kota Kinabalu 088 - 477 121
- Alternatively you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK), an agency established by Bank Negara Malaysia to provide free services on money management, credit counselling and debt restructuring for individual. You can contact AKPK at Maju Junction Mall, Tingkat 8, 1001 Jalan Sultan Ismail, 50250 Kuala Lumpur (Tel: 03-26167766 or E-mail at [enquiry@akpk.org.my](mailto:enquiry@akpk.org.my))
- If you wish to complain on the products or services provided by the Bank, you may E-mail us at [uobcustomerservice@uob.com.my](mailto:uobcustomerservice@uob.com.my) or contact us at Tel No. Kuala Lumpur 603 - 2612 8121; Penang 604 - 2401 121; Johor Bahru 607 - 2881 121; Kuching 082 - 287 121 or Kota Kinabalu 088 - 477 121
- If your query or complaint is not satisfactorily resolved by us, you may contact Bank Negara Malaysia LINK or TELELINK at Block D, Bank Negara Malaysia, Jalan Dato' Onn, 50480 Kuala Lumpur (Tel: 1-300-88-5465; Fax: 603 - 2174 1515; E-mail at [bnmtelelink@bnm.gov.my](mailto:bnmtelelink@bnm.gov.my))

**11. Where can I get further information on the product?**

- Should you require additional information on our products, please visit us at the nearest UOBM Branch or E-mail us at [businessbanking.servicecentre@uob.com.my](mailto:businessbanking.servicecentre@uob.com.my) or logon to [www1.uob.com.my](http://www1.uob.com.my) for more info.
- If you have any enquiries, please call our UOBM Business Banking Service Center at Kuala Lumpur 603 - 2616 6800; Penang 604 - 2626 800; Johor Bahru 607 - 2236 800; Kuching 082 - 236 820; Kota Kinabalu 088 - 246 820

The information provided in this disclosure sheet is valid as at May 2020 and is subject to change at the Bank's discretion from time to time.

To: **UNITED OVERSEAS BANK (MALAYSIA) BHD (271809K)**

I/We hereby acknowledge receipt of the above Product Disclosure Sheet

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 Authorized Signatory & Company Stamp  
 Date: